

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	9,510	1,414	22,519	3,849	5,039	1,011	12,456	2,182
2	Corporate Agents-Banks	33,936	9,964	111,441	30,728	61,490	8,979	132,796	23,841
3	Corporate Agents -Others	26,566	4,029	83,369	19,076	7,780	4,874	23,707	13,568
4	Brokers	338,596	22,135	843,628	58,758	240,238	13,957	603,770	36,120
5	Micro Agents	-	21	4	85	6	313	6	790
6	Direct Business -Officers/Employees								
	Online (Through Company Website)	4,906	477	4,906	477	58	5	7,011	590
	Others	5,884	4,597	35,611	17,212	23,218	7,906	57,187	23,572
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm								
9	Point of sales person (Direct)	28,778	3,872	72,178	9,811	24,629	3,100	52,415	6,824
10	MISP (Direct)	87	13	227	37	-	-	-	-
11	Web Aggregators	206	13	340	26	91	8	292	28
12	Referral Arrangements								
13	Other (to be specified)								
	(i) _____								
	(ii) _____								
	Total (A)	448,469	46,535	1,174,223	140,059	362,549	40,153	889,640	107,514
14	Business outside India (B)								
	Grand Total (A+B)	448,469	46,535	1,174,223	140,059	362,549	40,153	889,640	107,514