

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	7,794	1,363	13,009	2,435	3,959	636	7,417	1,170
2	Corporate Agents-Banks	34,906	12,385	77,505	20,764	52,150	9,008	71,306	14,861
3	Corporate Agents -Others	27,031	7,710	56,803	15,046	7,722	4,408	15,927	8,694
4	Brokers	251,986	18,065	505,032	36,624	170,573	10,741	363,532	22,163
5	Micro Agents	1	31	4	64	-	269	-	477
6	Direct Business -Officers/Employees								
	Online (Through Company Website)	9,322	816	9,322	816	3,452	295	21,754	7,672
	Others	4,525	6,223	20,405	11,799	15,667	8,289	19,168	8,579
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm								
9	Point of sales person (Direct)	24,903	3,254	43,400	5,939	16,030	2,005	27,786	3,724
10	MISP (Direct)	86	15	140	24	-	-	-	-
11	Web Aggregators	66	6	134	13	87	7	201	20
12	Referral Arrangements								
13	Other (to be specified)								
	(i) _____								
	(ii) _____								
	Total (A)	360,620	49,868	725,754	93,525	269,640	35,657	527,091	67,361
14	Business outside India (B)								
	<b>Grand Total (A+B)</b>	<b>360,620</b>	<b>49,868</b>	<b>725,754</b>	<b>93,525</b>	<b>269,640</b>	<b>35,657</b>	<b>527,091</b>	<b>67,361</b>