

Name of the Insurer: Zurich Kotak General Insurance Company (India) Limited
 (Formerly Known as Kotak Mahindra General Insurance Company Limited)

Date: 31st March, 2025

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	10,860	2,219	33,379	6,067	7,851	1,434	20,307	3,615
2	Corporate Agents-Banks	43,633	12,632	155,074	43,360	80,503	11,651	213,299	35,491
3	Corporate Agents -Others	26,794	3,623	110,163	22,699	18,509	6,765	42,216	20,334
4	Brokers	311,321	22,427	1,154,949	81,186	305,429	19,903	909,199	56,023
5	Micro Agents	-	20	4	105	3	45	9	835
6	Direct Business -Officers/Employees								
	Online (Through Company Website)	4,871	463	19,099	1,756	-	-	7,011	590
	Others	6,463	5,641	32,752	22,037	17,511	7,142	74,698	30,714
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm								
9	Point of sales person (Direct)	28,768	4,425	100,946	14,237	31,916	4,224	84,331	11,048
10	MISP (Direct)	64	12	291	49	97	20	97	20
11	Web Aggregators	233	16	573	42	117	12	409	40
12	Referral Arrangements								
13	Other (to be specified)								
	(i) _____								
	(ii) _____								
	Total (A)	433,007	51,478	1,607,230	191,537	461,936	51,197	1,351,576	158,711
14	Business outside India (B)								
	Grand Total (A+B)	433,007	51,478	1,607,230	191,537	461,936	51,197	1,351,576	158,711