

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	5,039	1,011	12,456	2,182	3,220	419	8,834	1,184
2	Corporate Agents-Banks	61,490	8,979	1,32,796	23,841	1,34,537	6,703	3,25,431	16,086
3	Corporate Agents -Others	7,647	4,855	23,533	13,543	2,30,103	2,927	7,06,105	6,414
4	Brokers	2,40,238	13,957	6,03,770	36,120	2,90,911	10,016	8,73,215	28,900
5	Micro Agents	6	313	6	790	77,471	277	1,66,298	473
6	Direct Business -Officers/Employees								
	Online (Through Company Website)	58	5	7,011	590	2,198	184	4,534	390
	Others	23,218	7,906	57,187	23,572	1,51,554	6,797	7,36,146	22,106
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm	133	19	174	25	-	-	-	-
9	Point of sales person (Direct)	24,629	3,100	52,415	6,824	11,570	1,267	28,634	3,003
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	91	8	292	28	155	12	582	47
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other	-	-	-	-	-	-	-	-
	Total (A)	3,62,549	40,153	8,89,640	1,07,514	9,01,719	28,602	28,49,779	78,603
14	Business outside India (B)								
	<b>Grand Total (A+B)</b>	<b>3,62,549</b>	<b>40,153</b>	<b>8,89,640</b>	<b>1,07,514</b>	<b>9,01,719</b>	<b>28,602</b>	<b>28,49,779</b>	<b>78,603</b>